

## **CAPABILITY STATEMENT**

Founded in 2009 and located in Boston, Massachusetts, Harvard Partners, LLP (Harvard Partners) brings practical solutions to strategic IT issues by providing highly qualified personnel in a collaborative and engaging manner. We inspire IT excellence through unique services focused on understanding client's expectations and business realities driving value through IT deliverables.

### **What sets Harvard Partners apart from our competition?**

- High quality, low maintenance, intelligent, and communicative people resources
- Efficient and performance-based processes
- Understating what drives our client's business, work culture, and expectations
- Open, honest communication.
- Solution delivery that starts with people and process

### **Core Capabilities**

- IT Management Consulting
- Staffing and Recruiting

### **IT Management Consulting**

Harvard Partners' IT Management Consulting and Advisory services optimize your organization's existing interactions, communications, and processes while embedding new best practices, techniques, and efficiencies into your IT operations.

Areas of expertise include:

- IT Assessments
- CIO/CTO/CISO Advisory Services
- Fractional CIO/CTO/CISO Services
- Program and Project Management Services
- IT Transformation Services
- NIST CSF Assessments
- Business Continuity & Disaster Recovery Design Services
- Enterprise Architecture Services

### **Staffing and Recruiting**

Harvard Partners' staffing and recruiting services meet your business needs and match your budget. Because this requires more than a one-size-fits-all approach we take time to understand your specific requirements, objectives, and culture and match those to our team of talented professionals.

Types of Staffing and Recruiting performed include:

- Contract Staffing
- Temp-to-Perm Recruiting
- Permanent Recruiting
- Active Recruiting – recruiting people with existing jobs
- Passive Recruiting – recruiting via job postings, searching job boards, etc.
- Resume screening, interviewing (multiple tiers), and ranking
- Creating and reviewing job descriptions

### What we Deliver

While we work across many industries and staff and recruit for many different roles, our most frequent industries and roles are:

Industries (IT Departments)	Roles
<ul style="list-style-type: none"> <li>• Financial Services</li> <li>• Healthcare Payer</li> <li>• Logistics</li> <li>• Gaming</li> <li>• Construction</li> </ul>	<ul style="list-style-type: none"> <li>• Program/Project Managers</li> <li>• Enterprise Architects</li> <li>• Software Developers</li> <li>• Business Analysts</li> <li>• Security &amp; Network Engineers</li> </ul>

### Company Data

- Legal Name: Harvard Partners, LLP
- Number of employees: 92
- Founded: 2009
- Structure: Massachusetts Limited Liability Partnership
- DUNS #: 022684769
- Accepted payment forms: Checks, EFT
- Partners: Matthew Ferm and Steven Walsh
- **North American Industry Classification System (NAICS)**
  - 561320 Contract staffing services
  - 561311 Employee recruitment services (non-executive)
  - 561312 Executive Search Services
  - 541611 Business management consulting services
  - 541512 Information management computer systems integration design services
  - 541513 Computer Facilities Management Services
  - 541519 Other Computer Related Services
  - 541618 Other Management Consulting Services